



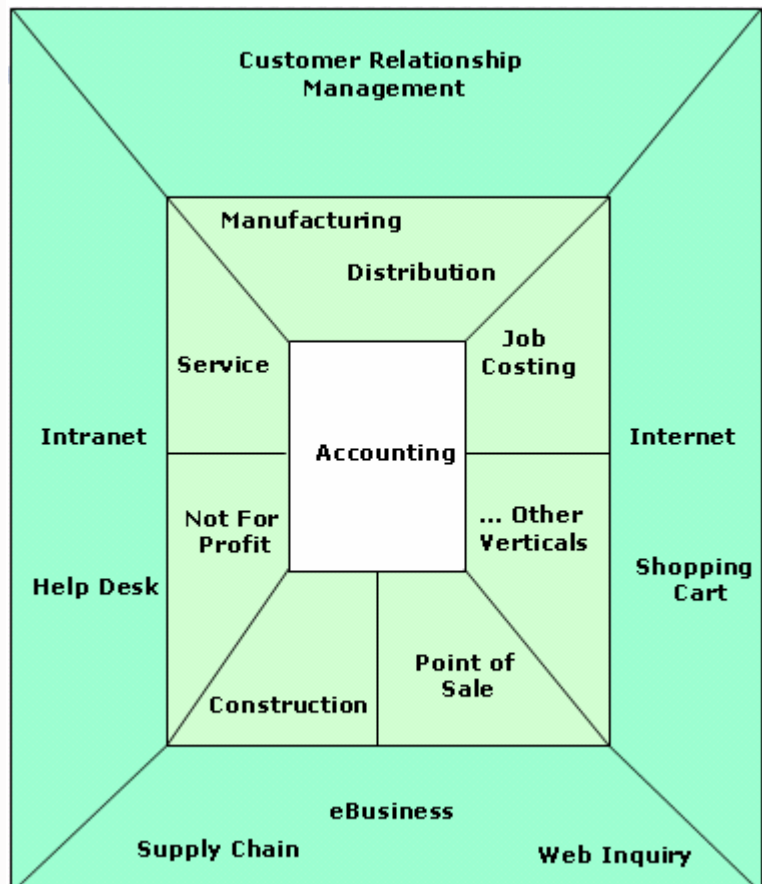
## TRAVERSE Products and Services

*Everything You Need to Run Your Business-  
from One Vendor*

Open Systems is a single source provider of powerful accounting and finance solutions for small and mid-market customers. Throughout its 25+ years, Open Systems has partnered with thousands of independent resellers, consultants and developers in order to deliver solutions to over 250,000 small, growing and mid-market software users. From core accounting and finance to manufacturing and eBusiness, Open Systems has products and services to meet your business needs. Regardless of your company size, industry sector or current market conditions, we can help you.

**Small and Mid-size Businesses** - Companies with smaller user groups need a solution that provides excellent performance and is easily customizable. TRAVERSE Business Edition meets this need with integrated accounting, distribution and reporting applications as well as a number of featured vertical applications.

**Growing Mid-size Businesses** - TRAVERSE Enterprise Edition and TRAVERSE eBusiness Solutions offer full-featured applications for accounting, distribution, manufacturing and eBusiness as well as a number of featured vertical applications. These solutions are an excellent choice for growing mid-size companies who need increased performance, system scalability, and true remote access to critical corporate data.





## **TRAVERSE Business Edition**

Developed using 100% Microsoft technology, TRAVERSE features excellent performance and complete integration with Microsoft BackOffice products. Customization is easy and economical since Visual Basic for Applications source code is available for the entire suite of accounting modules. TRAVERSE Small Business Edition is designed for the entry-level market (1 to 3 users). TRAVERSE Business Edition is designed for companies that have up to 12 users. This version of TRAVERSE utilizes the SQL Server Desktop (or MSDE). It includes accounting and distribution applications as well as reporting capabilities.

## **TRAVERSE Enterprise Edition**

TRAVERSE Enterprise Edition is a client/server solution developed with a SQL Server back end. It is designed for companies who need an unlimited amount of users. The SQL Server database can handle over 4000 concurrent users, generating up to 18 million database queries per day. It is an outstanding ERP software choice for growing mid-size companies using a Microsoft platform and includes accounting, distribution and advanced reporting applications as well as additional applications for vertical industries.

## **TRAVERSE eBusiness Solutions**

Access your business information any time, anywhere with TRAVERSE eBusiness Solutions. You can streamline key business processes with TRAVERSE accounting applications, allowing you to maximize efficiency and making it easier for you to do business with your customers, vendors and partners. TRAVERSE eBusiness applications require TRAVERSE Accounting Software. Applications include:

**eManager** - required with all eBusiness applications, eManager handles the overall security and administrative services, which include menu access and new user setup for all eBusiness applications.

**eSales Rep** - your sales reps can access vital customer information, place orders, and do advanced inventory searches online from any location: home, office, hotel, customer site, etc.

**eCustomer Inquiry** - empowers your customers to look up their specific TRAVERSE account information online.

**eCustomer Order** - cut costs and tighten your partnership with your customers. eCustomer Order gives them the ability to place orders online, do inventory searches, create a pending order, and view the status of open orders.

Customized eBusiness Solutions are also available, including **Business-to-Business (B2B)**, **Business-to-Consumer (B2C)**, and three **Customer Relationship Management (CRM)** applications:

**Marketing**

**Sales**

**Customer Service**

# Products

## Accounting

### **General Ledger**

- 30-character account masks
- 7 user-defined segments

### **Accounts Receivable**

- user-definable aging periods
- two-way split commissions

### **Accounts Payable**

- invoice entry in base/vendor currency
- recurring entries

### **Payroll**

- unlimited user-definable deductions per company
- taxable/nontaxable earnings codes

### **Direct Deposit**

- process multiple checks per employee in one Direct Deposit run
- print checks and then print Direct Deposit vouchers for the checks being deposited

### **Bank Reconciliation**

- void any check after it has been posted
- clear/tag a range of transactions on from/thru criteria

### **Fixed Assets**

- forecasting tools
- four depreciation books

## Distribution

### **Inventory**

- multiple warehouse capabilities
- unit conversions

### **Sales Order**

- convert quotes to live orders
- plain paper or preprinted picking slip formats

### **Purchase Order**

- ship-to date for each line item/order
- automatic requisition generation

### **Bill of Materials/Kitting**

- define, build and sell "kitted" inventory items
- mix and match related assemblies into a single kit

### **Warehouse Management**

- dramatically improve efficiency in picking, packing and shipping orders
- track lotted and serialized inventory
- consistently fill orders promptly

## Manufacturing

### **Bills of Material**

- multiple routing definition
- mixed unit of measure

### **Routing and Resources**

- flexible costing algorithms
- unique overhead methods for each work center

### **Production**

- extensive variance reporting
- edit production orders in a drilldown manner via the visual editor

### **Materials Requirements Planning**

- bucket-less reporting and standard MRP reporting
- simple, straightforward Master Scheduling

## Business Intelligence/Tools

### **Advanced Financial Analyst**

- automated financial reports in Microsoft Excel
- graphs and pivot tables

### **Advanced Information Analyst**

- extract and view data from different points of view
- decomposition tool lets you easily view relationships

### **Digital Dashboard**

- executive snapshot of key business indicators
- local or web-based viewer
- mix text and graphical data

### **Info-Alert**

- automated, up-to-the-minute alerts
- runs unattended, reviewing your data for information you have requested

### **Hand Held Solutions**

- efficiently capture customer's orders anytime, anywhere with a mobile PDA device
- decreases order-entry time and eliminates double data entry

## Vertical Applications

- **Point of Sale**
- **Not for Profit**
- **Service Director**
- **Project Costing**

## eBusiness Solutions

**eShopping Cart**

**eSales Rep**

**eCustomer Inquiry**

**eCustomer Order**

**eProject Costing**

**eManager**

## Customer Relationship Management (CRM)

- Maintain contact information for customers, vendors, prospects, etc.
- Campaign management includes cost and response tracking
- Bulk email, fax and mail-merge (with Do Not Call/Send support)
- Automated and manual activity tracking
- Task management
- Opportunity tracking
- Unlimited user-defined fields
- Integrated with TRAVERSE accounting applications
- Integration to MS Outlook

## **Services**

### Training

Internet Classes  
On Site Classes  
Classroom-style  
Teletraining

### Consulting

Report Creation  
Training  
Programming  
Data Conversion  
Web Development

### Professional Services

Project Management  
Business Consulting  
Web Consulting  
Security Consulting

### Hosting

Fully Managed Service  
Application Hosting  
Subscription Pricing

### Customer Support

Incidence Basis  
Annual Contracts  
Product Upgrades

**For more information on TRAVERSE, call  
Open Systems at 1-800-328-2276, send an  
email to [info@osas.com](mailto:info@osas.com), or visit our website  
at [www.osas.com](http://www.osas.com).**